

Culture Statement

Integrity

I will always speak the truth. What I promise is what I deliver. I only ever make arrangements with myself and others that I am willing and intend to keep. I communicate potential broken arrangements at the first opportunity and I clear up all broken agreements immediately.

Excellence

Good enough, isn't. I always deliver products and services of exceptional quality that add value to all involved for the long term. I look for ways to do more with less and stay on a path of constant and never ending improvement and innovation. I am committed to going "The Extra Mile!"

Ownership

I am truly responsible for my actions and outcomes, and I own everything that takes place in my work and my life. I am accountable for my results and I know that for things to change, first I must change. I will practice living "Above the Line" in everything I think and do!

Commitment

I give myself and everything I commit to 100% until I succeed. I am committed to the Vision, Mission, Culture and success of Excel Custom Contractors, LLC. At all times, I am loyal to its current and future team, customers and all its stakeholders.

Profitability

I am committed to making a positive impact in every role and in every means, to make the company profitable by reducing costs and increasing revenue. I support the financial stability with each and every decision I make, thereby securing a solid place for my continual employment.

Efficiency

I am willing and committed to stay focused and work efficiently in every task that I do to ensure the fulfillment of my obligations. I will also be thinking about and trying new things in my work to help increase efficiency, while maintaining or increasing the quality and profitability of every task I do.

Safety

I am focused and dedicated to the safety and well-being of myself, teammates and customers. I will never do anything that would intentionally or accidentally put any individual in harm's way. I will be proactive to help prevent anyone from becoming injured in the course of doing business with Excel Custom Contractors.

Consistency

I am consistent in my actions so my customers and teammates can feel comfortable dealing with me at all times. I am disciplined in my work so my results, growth and success are consistent.

Quality

I am, and always will be committed to quality. It is the life of the company. I will strive to continually provide the highest, most superior work I can, while searching for even better products and services.

Communication

I speak positively of my fellow teammates, my customers and Excel Custom Contractors in both public and private. I speak with a good attitude, using empowering and positive conversation. I never use or listen to sarcasm or gossip. I acknowledge what is being said is true for the speaker at that moment, and I take responsibility for responses to my communication. I greet and farewell people using their first name. I always apologize for any upsets first and then look for a solution. I only ever discuss concerns in private with the person involved. I do believe that "True communication is the response I receive!"

Fun

I view my life as a journey to be enjoyed and appreciated. I can create an atmosphere of fun and happiness so all around me enjoy it as well.

Success

I totally focus my thoughts, energy and attention on the successful outcome of whatever I am doing. I am willing to 'win' and allow others to also, so a Win/Win situation is created. At all times I display my inner joy, prosperity, competence and personal confidence. I am successful.

Innovation

I am excited and always looking for new and creative ways to better fulfill my committed work tasks. I will always have an open eye and mind to new thoughts and ideas regarding our products, services, techniques and opportunities. I am not afraid to "Fail Forward!"

Balance

I have and will live out a balanced approach to life, remembering my spiritual, social, physical, financial, intellectual and family aspects. I complete my work and my most important tasks first, so I can enjoy quality time for myself, friends and loved ones.

Systems

I always look first to the organization's systems for the solution. If a challenge arises I use a 'system correction' before a 'people correction.' I also use a 'system solution' in my innovation, rather than a 'people solution.' I follow these practices exactly, until a new system is introduced. I own and suggest these improvements.

Team Work

I am a team player and a team leader. I do whatever it takes to keep the team together and achieve our goals. I focus on co-operation and always come to a resolution, not a compromise. I am flexible in my work and able to change, if what I am doing is not working. I ask for help when I need it, and I am compassionate to others who ask me.